COURSE CONTENT
The Business Law text thoroughly examines a wide variety of legal areas that impact upon modern business in the United States. The book combines textual materials with edited law cases; this approach is similar to the law school Case Method, is popular with the students, and encourages their interest and involvement.

This course provides an introduction to the legal environment of business. The emphasis is on the perspective of a business person: how to prevent legal problems and how to identify and address legal and ethical issues.

West’s Business Law is also exemplary for the attention given to ethics. After several chapters of law, you will also consider short, thought-provoking essays examining the ethical implications (Focus on Ethics).

This course has such depth and breadth that some schools devote two semesters to Business Law. In a one-semester format I focus on the most important topics, as follows:

CHAPTERS COVERED:
Chapter 1  Introduction to Law and Legal Reasoning
Chapter 2  Courts and Alternative Dispute Resolution
Chapter 3  Court Procedures
Chapter 4  Constitutional Law
Chapter 5  Ethics and Business Decision Making
Chapter 6  Intentional Torts
Chapter 7  Negligence and Strict Liability
Chapter 8  Intellectual Property and Internet Law
Chapter 10  Criminal Law and Cyber Crimes
Chapter 11  Contract Law
Chapter 12  Mutual Agreement
Chapter 13  Consideration
Chapter 14  Capacity and Legality
Chapter 15  Mistakes, Fraud and Voluntary Consent
Chapter 16  The Statute of Frauds
Chapter 18  Performance and Discharge
Chapter 19  Breach of Contract and Remedies of Law and Equity
Chapter 20  The Uniform Commercial Code – Article 2 – Sales and Lease Contracts
Chapter 21  Title vs. Risk, and Insurable Interest
Chapter 23  Warranties and Product Liability
Chapter 25  Negotiable Instruments (Article 3 of the U.C.C.)
Chapter 30  Secured Transactions (Article 9 of the U.C.C.)
Chapter 32  Agency Law – Formation and Duties
Chapter 33  Agency Liability and Termination
Chapter 34  Employment and Labor Law
Chapter 35  Employment Discriminations
Chapter 36  Sole Proprietorships and Franchises
Chapter 37  Partnerships and LLP’s
Chapter 38  Limited Liability Companies
Chapter 39  Corporations – Formation of Financing
Chapter 40  Rights and Duties of Corporate Officers, Directors and Shareholders
Chapter 48  Real Property and Landlord – Tenant Law
INSTRUCTIONAL METHODS:

I teach Business Law using lectures and examples from experiences to explain text topics and a constant interchange of in-class questions and answers to review the law derived from the cases. It is very important that you read the assigned chapters before attending class and listening to my lecture.

I teach the students a four-color system used in reading, dissecting and by color-code highlighting a reported law case to enable them to locate and distinguish between the procedures, the issues, the facts, and “The Black Letter Law” of each case.

Beginning in Chapter 1, you will be using the law school technique of learning the law from reported court cases. To help you get the most out of the experience, I will teach you (at no extra charge!) how to outline cases using the above four colors as follows:

1. Red – Use red to highlight all procedural matters (who sued whom, what type of suit, motions, who wins).
2. Blue – Use blue to highlight the issue(s) the judge must decide in the case. The judge will usually state the issue as a question or as the contention of one of the parties.
3. Black – this is the most important color, as it is used to underline the Black Letter Law, the rule(s) of law the judge used to decide the issue(s).
4. Green – used to highlight the more important facts of the case to show this case is covered by the Black Letter Law used.

You will often be called upon, more or less at random, to read the “Red, Blue, Black or Green” of the case, or answer other questions in class and ten percent of your grade is based on this participation.

TESTING METHODS:

<table>
<thead>
<tr>
<th>Percentage Range</th>
<th>Grade</th>
<th>Weightage</th>
</tr>
</thead>
<tbody>
<tr>
<td>97-100%</td>
<td>A+</td>
<td>1st Midterm Exam = 30%</td>
</tr>
<tr>
<td>90-96%</td>
<td>A</td>
<td>2nd Midterm Exam = 30%</td>
</tr>
<tr>
<td>87-89%</td>
<td>B+</td>
<td>Final Examination = 30%</td>
</tr>
<tr>
<td>80-86%</td>
<td>B</td>
<td>Class Questions = 10%</td>
</tr>
<tr>
<td>77-79%</td>
<td>C+</td>
<td></td>
</tr>
<tr>
<td>70-76%</td>
<td>C</td>
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</tr>
<tr>
<td>67-69%</td>
<td>D+</td>
<td></td>
</tr>
<tr>
<td>60-66%</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td>0-59%</td>
<td>F</td>
<td></td>
</tr>
</tbody>
</table>

You will have one hour to complete each exam. Be on time. All three examinations are likely to be comprised of multiple-choice and true-false questions.

Although it is anticipated that each examinations will be equally weighted and non-cumulative, this expectation presumes the class demonstrated its mastery of the material on each test. In the event the class fails to meet these standards, I reserve the right to make the final examination cumulative and weight it more heavily.

To encourage students’ preparation, attendance and participation, ten percent (for one letter grade) of each student’s grade is based on class questions and answers. Students are called upon between two and five times at random per semester to answer questions about the assigned text and cases.
EXTRA CREDIT:

make you this offer for a unilateral contract: if you satisfactorily complete this assignment, I will add ten (10) points, a full letter grade boost, to one of your test scores.

Your extra credit assignment is to spend at least two hours observing trials in the State Circuit Court, the State Supreme Court or the Federal District Court, and then submit a typed analysis of your observations of at least two pages. This assignment may be completed and turned in any time prior to the final examination.

CLASSROOM CONDUCT:

All exams begin at the assigned time and last for one hour thereafter.

Academic honesty is vital, and only hard work and ability deserve reward.

Please turn off cell phones during class; not to is rude.

No electronic products may be used or worn in class during examinations.

No dictionaries may be used during examinations, unless I first inspect and approve of them.

Examination material may not be removed from the classroom.

All examinations are closed book, no notes, no assists.

Attendance is not taken daily, but is necessary for full credit.

Meaningful class participation is encouraged.

I will go to great lengths to help students with problems. However, I must not and will not give free legal advice as such would serve neither the student nor the profession well.

Students are responsible for everything found in assigned readings and everything said in class.

Students are expected to use proper terminology and English in class and on examinations.

Note the last day you are allowed to drop a course without a “W” grade is August 31, 2015. The last day to drop with a “W” is October 23, 2015.

I do not post grades, but if you provide a stamped, addressed envelope, I will send you your results as soon as available.

Cheating is absolutely not allowed in any form! Whether you do it, know it, allow it or fail to report it, I will throw you out of my class, fail you and have you permanently barred from the University of Hawaii. It is not worth it, do not try me.

All exams must be taken on the date and time scheduled and in the section in which you are registered. Points may be deducted for papers, assignments or exams completed late.

SERVICES TO STUDENTS WITH DISABILITIES:

If you are a student with a physical and/or mental disability, you are encouraged to contact the Kokua Program (956-7511) on the ground floor of the New Student Services Center.
Business Law – BLAW 200
Fall Semester 2015
Tentative Class Schedule

08-25  Introduction and Appendix A (pp. A1-A3)
08-27  Chapters 1 and 5 and “Focus on Ethics” (pp. 113-115)
08-31  Last day to drop without ‘W’
09-01  Chapters 2 and 3
09-03  Chapters 3 and 19
09-08  Chapter 4 and Appendix B
09-10  No class- Extra Credit Day!
09-15  Chapters 10 and 6 and “Focus on Ethics” (pp. 220-222)
09-17  Chapters 10 and 6
09-22  Chapters 49 and 48
09-24  Chapters 48 and 8
09-29  Chapter 8 and Review for Exam I

Exam I
10-01  Chapters 11 and 12
10-08  Chapters 12 and 15
10-13  No class- Columbus Day/Extra Credit Day!
10-15  Chapter 13 and 14
10-20  Chapters 14 and Exam Results
10-22  Chapter 16
10-23  Last day to drop with a ‘W’ (Who cares?)
10-27  Chapters 18 and 19 and “Focus on Ethics” (pp. 370)
10-29  Chapter 20
11-03  Chapters 21 and 23 and “Focus on Ethics” (pp. 471-474)
11-05  Chapter 23 and Review for Exam II

Exam II
11-10  Chapters 25 and 30
11-17  Chapters 32 and 33 and “Focus on Ethics” (pp. 701-703)
11-19  Chapters 32 and 33
11-24  Chapters 36 and Exam Results
11-26  No Class – Thanksgiving!
12-01  Chapter 37
12-03  Chapters 39 and 40
12-08  Chapters 40 and 38
12-10  Chapter 38 and Review for Final

FINAL EXAMS:

9:00 Section – Tuesday 12/15, 9:45 – 10:45 (#12)
10:30 Section – Thursday 12/17, 9:45 – 10:45 (#13)
12:00 Section – Tuesday 12/15, 12:00 – 1:00 (#14)
1:30 Section – Thursday 12/17, 12:00 – 1:00 (#15)